

ROBERT WALTERS HONG KONG

YOUR TRUSTED AND DEDICATED SPECIALIST IN CONTRACT HIRING

Robert Walters Hong Kong is a market-leading international specialist recruitment consultancy across a variety of disciplines. Since 2009, the Hong Kong Contracting Team focus on a wide range of contract, interim and permanent hire from mid-level to senior management. We also offer an end-to-end resourcing and payroll service.

Functional Expertise

Contracting is fast becoming a popular staffing solution globally, and a growing number of organisations are partnering with us to meet their evolving business needs. Businesses know they can rely on us to find the right contractor who can add value from day one. We recruit contract and interim professionals across a range of disciplines and industries:



>5,800

contracting placements
since 2009



Accounting &
Finance



Administration &
Business Support



Financial Services



Human Resources



Sales & Marketing



Tech &
Transformation

Key Industry Verticals

Banking • Chemical • E-commerce • Engineering & Manufacturing • Financial Services • Food & Beverage • FMCG
• Hospitality • Industrial • Information Technology & Telecommunications • Luxury Retail • Pharmaceutical & Medical
Devices • Professional Services • Property Development & Construction • Real Estate • Shipping & Logistics

Benefits of Contract Hiring



Access to specialist
skills and expertise



Expand to
new areas



Improve
business flexibility



Develop
existing team

Why partner with Robert Walters

-  12 contracting recruitment specialists
-  Dedicated payroll team
-  Mature database
-  24-hour turnaround
-  Professional labour ordinance advice & market insights
-  Contractor care

Service Coverage

We provide a highly professional and efficient services tailored for you – from payroll, sourcing to organising contractors' contracts on behalf of our clients, making the recruitment process seamless and stress-free.



Temporary/
Contract Recruitment Services



Payroll Only Services



Fixed Term Contracts



Our MSP has a long running successfully partnership with Robert Walter's were they proactively support us with two clients.

Robert Walter's has a fundamental and extensive understanding of the contracting market, they are outstanding in provide us with market insights and high caliber candidates, while keeping candidates experience central to their offering. All their consultants are engaging knowledgeable and responsive. We value Robert Walter's as one of our most important strategic Contractor recruitment partners.

**Regional Programme Director,
Financial Services company**



Success Stories

The challenge of hiring the best talent in the market on a tight timeline can be daunting. At Robert Walters, we have the expertise and a proven track record to assist you in your project recruitment or high-volume hiring needs.



Case Study 1:

Building an entire team for the regional head of compliance in 1 month

Background

A global insurance firm wants to centralise their APAC AML and restructure their business in Hong Kong. The regional head of compliance is in urgent need (within one month) to build up the team with one team head, two senior analysts and four analysts with English, Vietnamese and Thai languages capability.

Robert Walters Contracting Solutions

Our dedicated team identified and shortlisted candidates with both Vietnamese and Thai capabilities through our bespoke ad solutions and regional sourcing within 48 hours. The hiring manager had full autonomy over the budget and timeline throughout the whole recruitment and onboarding process.

Outcome

We exceeded the client's expectations in terms of candidate flow and quality – within two weeks we managed to identify, place and onboard one senior analyst and three analysts. At the end of the project, we placed the entire team for the regional head; and to this date we are still their exclusive agency to recruit for their regional team.



Case Study 2: Advisory partnership for 5+ years to acquire niche skillsets in project & transformation

Background

A global insurer faced the challenge of complying with the IFRS17 Insurance Contracts required by the International Accounting Standards Board. They needed candidates with niche skillsets for this large and complex regional project, and talent was scarce in the market back in 2017. The client also faced a high turnover rate within the business.

Robert Walters Contracting Solutions

We provided advisory on the available resources in the market and fine-tuned the feasible requirements for our client considering talent shortage. We conducted timely reviews with the clients on the project status, the available resources in the market, candidates' qualities, and client expectations.

Outcome

At the end of the project, we placed 10 consultants under the Technical Workstream and the Execution Workstream in different project phases – including consultants experienced in actuarial, finance, policy administration, data warehouse, local business unit delivery and architecture. This helped our client to build a strong team to fulfil the upcoming IFRS17 requirement.



97%

contractors would recommend Robert Walters HK as a recruitment partner

(Source: Hong Kong Voice of Contractor Survey 2023)

Speak to the team

Our consultants are truly passionate about continuously developing their knowledge, always staying on top of the latest industry trends and issues. We are here to offer your expert insights and hiring advice, speak to us to find out more:



Carol Cheung

Director – Financial Services

T: +852 2103 5306

E: carol.cheung@robertwalters.com.hk



Vivian Tsang

Associate Director – Tech & Transformation

T: +852 2161 9400

E: vivianyw.tsang@robertwalters.com.hk



Pinki Chan

Manager – Tech & Transformation

Contract Division

T: +852 2103 5397

E: pinki.chan@robertwalters.com.hk



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